**REQUEST FOR PROPOSAL**

**CONCESSIONS OPPORTUNITY**

**Addendum No. 3**

**February 3, 2021**

|  |  |
| --- | --- |
| Item | Change/Clarification |
| Do the spaces require any build-out?  If so how much per sq. ft.?  If not, can we add signage? | DFW is building out the locations. Any changeability of the environments (by the operator, at the operator’s expense) can be submitted to the Concessions Department for consideration. The successful proposer will work with DFW on branding.  |
| Considering that CareNow and XpresSpa Group are already in the airport and there is no federal requirement for COVID19 testing upon arrival in the US, is there some other reason for the addition of locations that we need to consider? | Current operations are not available for all passengers and employees. International destinations are requiring passengers to have a negative test result prior to their departure. |
| Given that your Committee/Board Meeting Minutes indicate that Creative Bus Solutions in Irving, TX has won a contract to provide shuttles to DFW Airport beginning Feb 2021, would it be possible to utilize those shuttles for passengers/employees testing positive for Coronavirus? Would it be possible to know ahead of the Feb. 4 proposal deadline if select (or all) shuttles will be pre-equipped with any of their anti-Coronavirus modifications (disinfectant spray, partition between driver and passenger, HEPA air filtration placed in cabin, anti-viral cloth seats)? | It will be the responsibility of the successful proposer to partner with any transportation operators or any other agencies to provide an effective COVID testing program at DFW airport. |
| Given online information indicating there are current COVID testing entities (one even onsite at the D terminal) already available to DFW passengers/employees, could you elaborate on the circumstances and the new expectations that are causing DFW airport to either seek (without replacement) another COVID testing provider or to replace these COVID testing providers?  | Current operations are not available for all passengers and employees.  |
| Will the selected testing provider be allowed to partner with another company to expand their capabilities into vaccinations? | Yes. |
| May interested vendors receive a visitor's pass to perform an on-site visit of the testing locations in DFW? | Interested vendors are welcome to purchase an airline ticket to view the airside locations.  The pre-security location is at the center of Terminal D and will not be available until March 30, 2021 for an on-site visit. |
| Our legal group reviewed Exhibit A and found that the Notary Template on the bottom of the page does not comply with the standard that the State of Texas requires. Would you be OK if we modified the form as per the attached in order to achieve compliance? | A notary is no longer needed on Exhibit A. See the updated form under Attachments and Exhibits. <https://www.dfwairport.com/concessions/solicitations/current/>  |
| Long term plans for this swift response - the intent for immediate action is clear. Are you also accepting proposals that will address both the short-term pandemic (2 years) and add the ability to also test for other pathogens, security matters such as explosive residue, and even drugs of abuse? | Depending on usage, consideration may be given on long term plans at the airport’s discretion.  |
| After reading the 'VI. Determination of a Non-Responsible Proposer' on pgs. 29-30, I would like clarification that an MBE subcontractor, (i.e. an MBE whose MBE status is ***not*** used to determine the 51% ACDBE of a joint venture or the 100% owner of an MBE as prime applicant), can still be involved in more than one submitted proposal when contributing as a percentage participant or as a vendor providing a service good towards the percentage? | The M/WBE program is for design and construction **ONLY**. An M/WBE **CAN NOT** be used to meet an ACDBE goal nor can they be used as a vendor providing a service good towards the percentage. |
| There seems to be a distinction between 'ownership' and 'goal' with respect to ACDBE determination on pg. 30, in that it seems that if a joint venture is formed between a non-ACDBE and an ACDBE, then the ACDBE, by definition, would need to own at least 51% of the joint venture. Alternatively, DFW airport has a ’goal of 31% for ACDBE'. Could you help clarify, in this example, how the 51% and the 31% relate to each other? | The 51% establishes the ownership required for ACDBE certification. The criteria for ACDBE certification is:51% owned and controlled by one or more socially and economically disadvantaged individuals.The 31% is the ACDBE goal for this proposal. Therefore, a prime concessionaire can enter into a 69/31 joint venture if approved/waived by BDDD. |
| In reference to the DFW RFP, on Page 26, ACDBE and M/WBE Participation, Option 4 states:"Percentage of Goods/Services towards Vendor Purchases: For this option, the proposer designates a percentage of the gross revenue that will be committed to the purchase of goods and services from ACDBE certified vendors. A list of ACDBE-certified vendors may be obtained from the Airport’s online D/S/M/WBE Directory:"What forms/exhibits are necessary to be completed if this option is used to meet the ACDBE participation requirement? | Exhibit F-1 – Commitment FormExhibit F-2 – Intent to Perform |
| If the airport is constructing the modular units for the 3 locations, how are we to fulfill the MWBE requirement? | The M/WBE will be applicable for any other construction work beyond what DFW provides. |
| In reference to the DFW RFP, on Page 26, ACDBE and M/WBE Participation, Option 4 states:"Percentage of Goods/Services towards Vendor Purchases: For this option, the proposer designates a percentage of the gross revenue that will be committed to the purchase of goods and services from ACDBE certified vendors. A list of ACDBE-certified vendors may be obtained from the Airport’s online D/S/M/WBE Directory:"What forms/exhibits are necessary to be completed if this option is used to meet the ACDBE participation requirement? | See Addendum 2.  |
| If an WBE is certified with the Women’s Business Enterprise National Council West, would it be an acceptable certification under the Women’s Business Enterprise Council Southwest to bid on the COVID-19 testing DFW RFP. | No, not for ACDBE, but for the M/WBE design and construction services, if needed. All firms upon which ACDBE certification is being relied, whether as proposer, JV partner, goods and services provider, sub concessionaire, subcontractor or any other arrangement, must be certified as an ACDBE at thetime the proposal is submitted.Approved entities for ACDBE certification are:* North Central Texas Regional Certification Agency (NCTRCA)
* U.S. Department of Transportation-approved Unified Certification Program- Texas Unified Certification Program (TUCP).
 |
| Is DFW open to additional locations other than in Terminal D? | Yes. |
| What is the anticipated date(s) that the proposed locations will be opened, considering completion of buildout and other required processes such as badging, etc. Is there an established rent-start date?  | The locations are to be in operations as soon as possible. Rent will begin when locations are open for business.   |
| Does DFW anticipate phased openings for the three locations, given that it has previously responded that the estimated volume for all three locations aggregated is approximately 60 tests per day? | DFW is not planning on a phased opening, but will take that in to consideration. |
| Is the expectation that patients who have tested positive will remain in the isolation areas?  | The positive patient is to remain there until the selected company provides transportation and/or further instruction. |
| The narrative states that Attachment 2 goes in Tab 2.2 Rental Income to Airport (only in original binder) but it isn’t listed on the checklist. Should it go in Tab 2.3 as a support to Exhibit D? Please clarify. | Attachment 2 will go in Tab. 2.2. This has been updated on the Exhibit H Checklist. Please see the link below. <https://www.dfwairport.com/concessions/index.php> |
| Is Exhibit G to be completed for the current workforce or the proposed workforce for the proposed locations? | This is to be completed by the proposed workforce for the proposed locations.  |
| Exhibit D – Confirming that only Year 1 and Year 2 of the proforma should be completed as this is contemplated as a 24-month term. | Yes.  |

Please continue to check our website [www.dfwairport.com/concessions](http://www.dfwairport.com/concessions) for updates.